

INSTITUTIONAL PREVIEW • CLIENT JOURNEY

ADSGI Client Journey

A structured pathway transforming an initial request into an executable transaction.

Each file follows a sequential, documented and controlled process through completion.

**A STRUCTURED FILE MOVES FASTER.
A DOCUMENTED FILE DEFENDS ITSELF BETTER.**

HOW WE MANAGE A FILE

Four steps, one controlled journey

From first contact to closing: a framed, documented and enforceable journey.

01

First Contact

- › Qualification
- › Confidentiality
- › Needs assessment



02

Preliminary Review

- › GO / NO GO
- › Critical points
- › Orientation



03

Structuring

- › Architecture
- › Documentation
- › Modeling



04

Execution

- › Presentation
- › Coordination
- › Closing

WHERE TO GO NEXT

Three ways to move forward

Response within 48 business hours • NDA prior to any file sharing.

NEXT STEPS

- › Read the One Pager
- › Open the full guide
- › Arrange a confidential meeting

INSTITUTIONAL POINT OF ACCESS

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