

ADSGI

ADS GLOBAL INVEST

INSTITUTIONAL PRESENTATION

ADSGI Institutional Documentation

Turning information into a decision-grade asset. — ADSGI Doctrine.

An advisory firm operating upstream of banks, investors and institutions. The quality of a decision depends on the quality of its documentation.

UNDOCUMENTED INFORMATION IS NOT ACTIONABLE INFORMATION.

Collection · Qualification · Documentation · Structuring · Validation · Presentation · Documentary governance

Why files are rejected

Six recurring documentary causes — each neutralised by governed documentation.

01

Missing items

Required documents absent from the file. The case cannot be assessed.

02

Multiple versions

Several competing versions of the same document. The decision-maker cannot tell which prevails.

03

Inconsistent data

Figures and information that contradict one another across items.

04

No traceability

Origin, date and author of items neither established nor verifiable.

05

No synthesis

No overall reading. Information stays scattered and illegible.

06

No governance

No version control and no documentary authority over the file.

Information alone creates no value

Raw information decides nothing. ADSGI turns it into actionable institutional documentation.

RAW INFORMATION

✕ Scattered

Disparate items, without link or overall structure.

✕ Unverified

Origin, date and reliability neither established nor checked.

✕ Unactionable

The decision-maker can neither read nor assess the file.

INSTITUTIONAL DOCUMENTATION

01

Qualified

Origin, date and reliability of each item verified.

02

Documented

Each piece of information traced, dated and enforceable.

03

Structured

Items organised into a coherent, readable file.

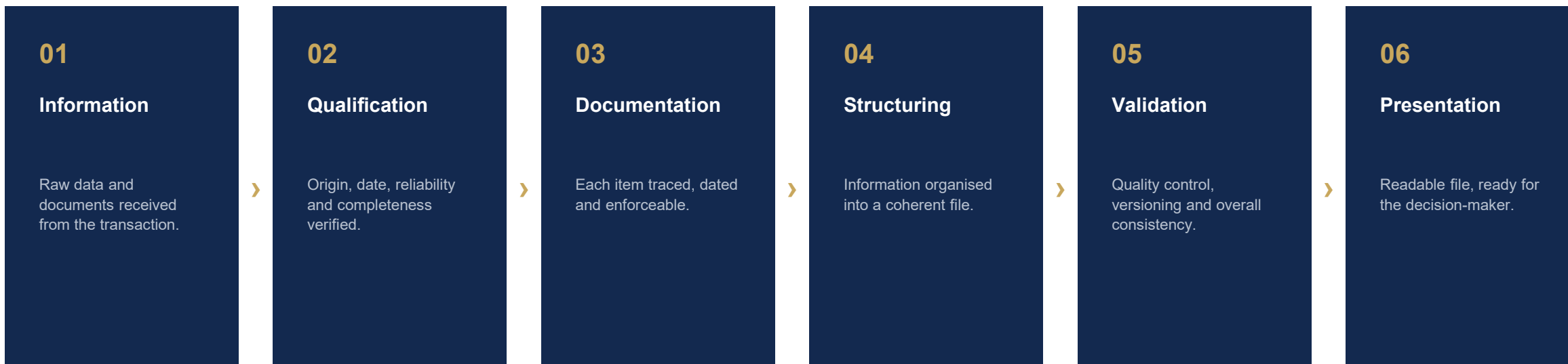
04

Presentable

File ready for a committee decision.

The ADSGI Documentary Cycle

From raw information to a decision-grade asset: six controlled, traceable steps.



DOCTRINE

UNDOCUMENTED INFORMATION IS NOT ACTIONABLE INFORMATION.

Documentary Collection

Gathering all the source items of the transaction.

01

Documentary Collection

*All relevant documentation, gathered,
dated and inventoried before analysis.*

**UNDOCUMENTED INFORMATION IS NOT
ACTIONABLE INFORMATION.**

01

Contracts

Deeds, leases, undertakings and signed agreements.

02

Statements

Financial statements and annual accounts of the entities.

03

Bank records

Bank statements and supporting evidence of flows.

04

Legal documents

By-laws, registration, mandates, powers and titles.

05

Operational data

Activity indicators, rents and operating data.

06

Technical documents

Surveys, plans, reports and expert assessments.

Documentary Qualification

Checking each item before any decision-grade use.

02

Documentary Qualification

Each document tested against six enforceable controls.

UNDOCUMENTED INFORMATION IS NOT ACTIONABLE INFORMATION.

01

Consistency

Figures and information concordant across items.

02

Completeness

Verification that all required items are present.

03

Reliability

Quality and soundness of the document's source.

04

Origin

Issuer and provenance of the item established.

05

Date

Currency and temporal validity of the information.

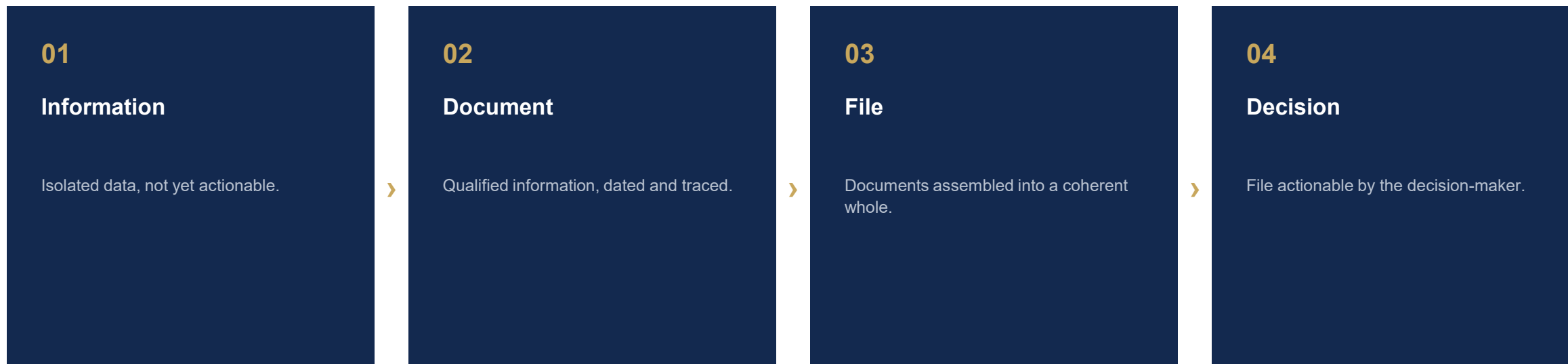
06

Traceability

Item dated, verified and enforceable before a third party.

Documentary Transformation

From isolated data to decision: the ADSGI transformation chain.



DOCTRINE

UNDOCUMENTED INFORMATION IS NOT ACTIONABLE INFORMATION.

ADSGI Documentary Architecture

Six institutional deliverables, calibrated to the decision-maker and the need.

01

One Pager

One-page synthesis: the transaction at a glance.

02

Presentation

Structured institutional document for the decision-maker.

03

Executive Summary

Concise, enforceable decision-grade synthesis note.

04

Diagnostic

Documented analysis of strengths and control points.

05

Committee

Complete file at credit-committee standard.

06

DealRoom

Structured documentary space with governed access.

Documentary Validation

Five controls before release, guaranteeing the file's enforceability.

01

Quality control

Form, substance and accuracy of each item verified.



02

Version control

A single prevailing version, earlier ones set aside.



03

Overall consistency

Concordance across the whole set of items.



04

Enforceability

Each item dated, traced and enforceable before a third party.



05

Documentary governance

Single authority over the file and its updates.

DOCTRINE

UNDOCUMENTED INFORMATION IS NOT ACTIONABLE INFORMATION.

Institutional Presentation

The delivered document turns information into a decision for the decision-maker.

01

Information

Structured and documented data.



02

Document

Enforceable item, integrated into the file.



03

Decision-maker

Bank, investor, institution or family office.

RECIPIENTS

BANKS · INVESTORS · INSTITUTIONS · FAMILY OFFICES

Why this method works

Six reasons governed documentation accelerates the decision.

01

Immediate readability

The decision-maker reaches the essentials without rebuilding the file.

02

Full traceability

Each item dated, sourced and verifiable at any time.

03

Guaranteed consistency

No contradiction between figures and information.

04

Enforceability

Documentation defensible before a demanding third party.

05

Single version

One source of truth, with no version ambiguity.

06

Faster decision

A ready file shortens the decision-maker's review time.

Before ADSGI / After ADSGI

The same information, transformed: from a scattered state to a decision-grade asset.

BEFORE ADSGI

- ✗ Scattered documents
- ✗ Contradictory information
- ✗ No synthesis
- ✗ Lack of traceability
- ✗ Unmanaged multiple versions
- ✗ Decision impossible or deferred

AFTER ADSGI

- ✓ Documentary architecture
- ✓ Documentary governance
- ✓ Overall consistency
- ✓ Enforceable traceability
- ✓ Institutional presentation
- ✓ Decision made easier and faster

Institutional point of access

Response within 48 business hours · NDA prior to any file sharing.

ADS Global Invest SASU

An advisory firm operating upstream of banks, investors and institutions.

Samer Maarouf

President — ADS Global Invest

› Documentary diagnostic

› Documentary structuring

› Executive Summary

› DealRoom

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CONCLUSION

Undocumented information is not actionable information.

Documentary quality determines the quality of the decision.

COLLECT · QUALIFY · DOCUMENT · STRUCTURE · VALIDATE · PRESENT

Arrange a confidential meeting