

ADSGI

ADS GLOBAL INVEST

PROPRIETARY METHODOLOGY

The ADSGI method

From preliminary analysis to coordinated execution. A standardized institutional sequence, from diagnostic to closing.

DEBT IS NO LONGER AN INPUT. DEBT BECOMES AN OUTPUT.

Diagnostic · Structuring · Documentation · Compliance · Presentation · Execution · DealRoom · Proprietary methodology

Why a method?

An unstructured file fails. A sequenced method makes it financeable and executable.

APPROACH 01

WITHOUT A METHOD

Improvised file, missing documents, unidentified risks. Premature presentation. Frequent rejection, with no clear diagnosis of the cause.

APPROACH 02

ADSGI METHOD

Standardized sequence: diagnostic, structuring, documentation, compliance, presentation, execution. Each step produces an enforceable deliverable.

OUTCOME

ENFORCEABLE FILE

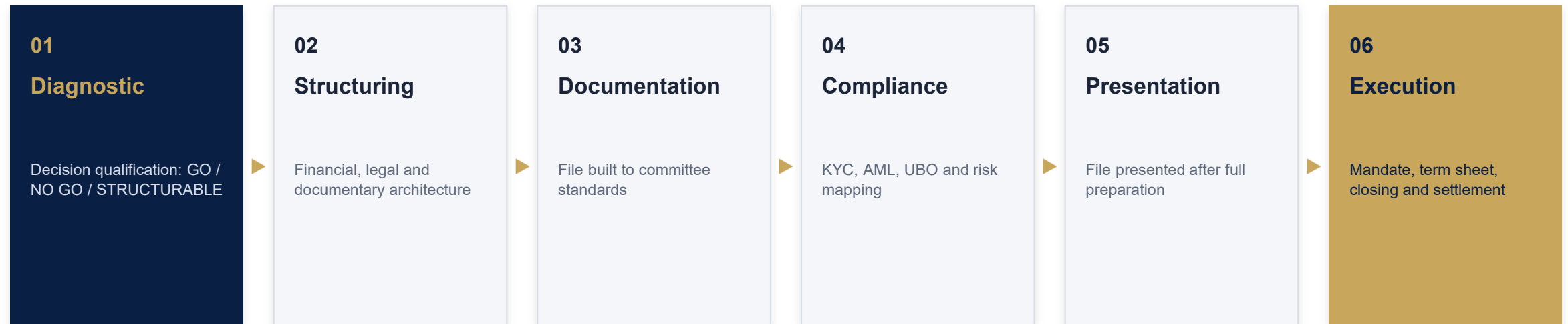
A financeable, executable and presentable file, built to credit- or investment-committee standards.

The method turns a raw file into a decision-ready asset: the difference is measured in success rate.

Arrange a confidential meeting

The ADSGI method in six steps

A proprietary, standardized and repeatable sequence: each step produces an enforceable deliverable.



DOCTRINE

A METHOD, NOT A PROMISE. EACH STEP PRODUCES AN ENFORCEABLE DELIVERABLE.

The file is presented only after full preparation. From diagnostic to execution, without breaking traceability.

An institutional sequence where each step conditions the next, from diagnostic to settlement.

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The ADSGI diagnostic

The first step of the method: a structured, enforceable decision qualification.

The diagnostic analyzes the transaction before any structuring. It establishes whether the file is admissible, structurable, financeable and executable, and produces an enforceable committee-format decision.

A structured, non-rephrasable diagnostic note conditions the rest of the method.

FOUR QUESTIONS

- Is the file admissible?
- Is the file structurable?
- Is the transaction financeable?
- Is the transaction executable?

GO

Admissible and structurable file: the method unfolds.

NO GO

File not admissible as is: reasoned, enforceable decision.

STRUCTURABLE

Financeable under conditions: structuring required.

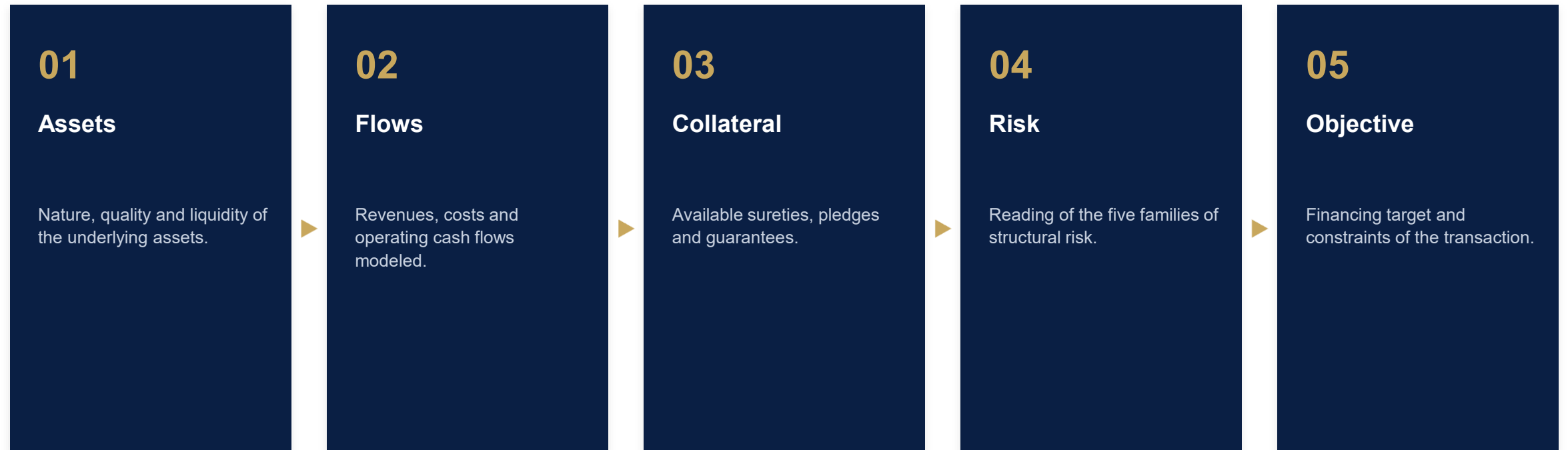
A clear decision qualification: GO / NO GO / STRUCTURABLE, before any commitment.

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Structuring the transaction

Five dimensions analyzed to propose a financeable, executable architecture.

Assets › Flows › Collateral › Risk › Objective

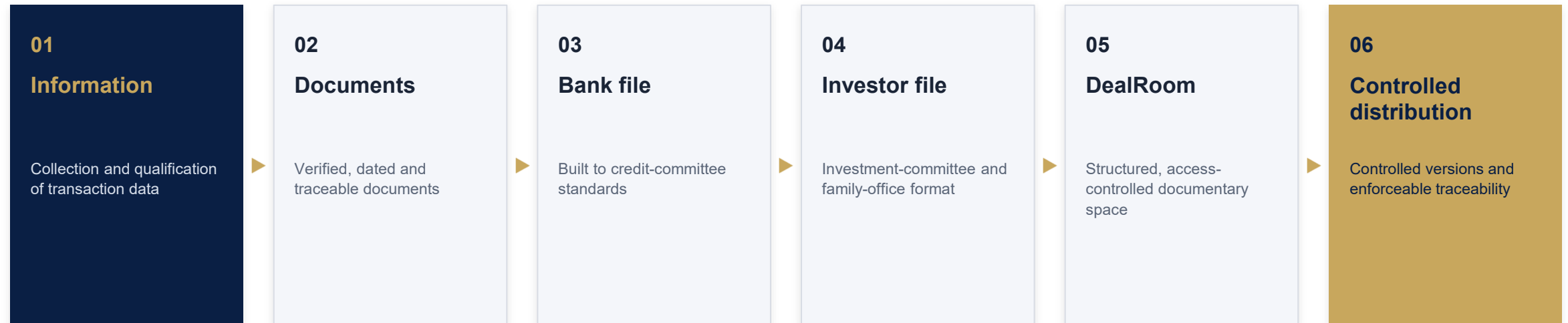


Five dimensions analyzed, one architecture proposed: financeable, documented and executable.

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Institutional documentation

From raw information to an enforceable file, ready for banks and investors.



DOCTRINE

EVERY DOCUMENT IS DATED, VERIFIED AND ENFORCEABLE.

Document governance guarantees traceability. A file ready for committee, without rephrasing.

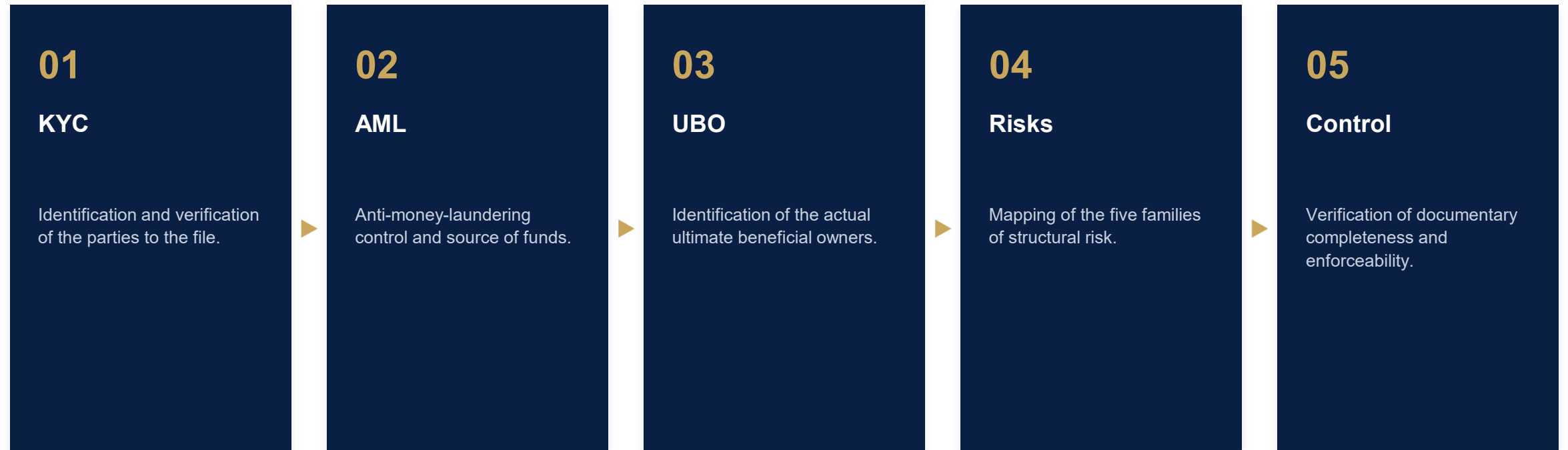
From raw information to the DealRoom: traceable, enforceable and reusable documentation.

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Compliance and risk control

Five institutional controls applied before any presentation of the file.

KYC › AML › UBO › Risks › Control



No presentation without full compliance: the file is enforceable before distribution.

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Presentation to decision-makers

The file is presented only after full preparation, to the relevant decision-makers alone.

Banks

File built to credit-committee standards, ready for review.

Family Offices

Structured, documented patrimonial file, presentable in institutional format.

Investors

Investment file prepared for funds and qualified investors.

Institutions

File compliant with institutional and regulatory requirements.

Credit committee

Verified, dated and traceable documents at committee level.

Investment committee

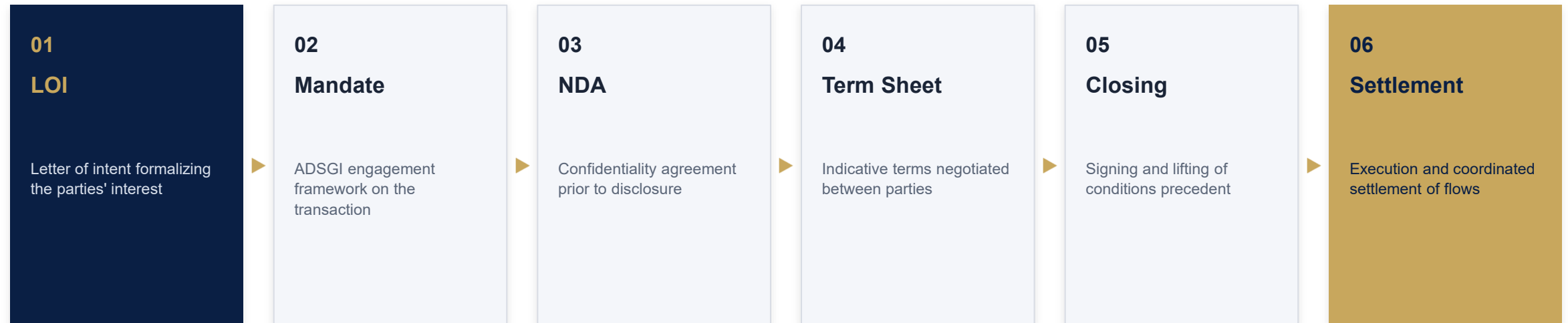
Investment thesis, risks and flows modeled and documented.

The file is presented only after full preparation, never before.

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Coordinated execution

From letter of intent to settlement: milestone-based, traceable execution.



DOCTRINE

MILESTONE-BASED EXECUTION, FROM LOI TO SETTLEMENT.

ADSGI coordinates the parties through to completion. Each milestone is documented and enforceable.

Operational coordination secures the schedule, conditions precedent and settlement.

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ADSGI deliverables

Enforceable, documented and reusable outputs at every step of the method.

01 One Pager

One-page institutional summary: positioning, transaction and key points.

02 Methodology guide

Detailed presentation of the ADSGI sequence and documentary standards.

03 Institutional presentation

FR / EN reference document, compatible with website, Europages and LinkedIn.

04 Executive Summary

Committee-format summary note, enforceable and non-rephrasable.

05 Diagnostic note

Structured decision qualification: GO / NO GO / STRUCTURABLE.

06 DealRoom

Structured, access-controlled documentary space for banks and investors.

Each step of the method produces a documented, traceable deliverable, reusable in the DealRoom.

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Why deals fail

The real reasons a file fails before a bank, an investor or an institution.

01 No qualification

No preliminary analysis: the file is presented without a GO / NO GO / STRUCTURABLE decision.

02 Missing or inadequate structuring

Financial, legal or documentary architecture incompatible with the targeted financing.

03 Incomplete documentation

File not built to credit- or investment-committee standards.

04 Unmapped risks

No structured risk reading and no enforceable documentary control.

05 Insufficient compliance

Incomplete KYC, AML or UBO: the file is blocked before any review.

06 Premature presentation

File presented before full preparation: the first impression is compromised.

A rejected file is often a poorly structured file, not a non-financeable project.

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Why the ADSGI method works

Six levers that turn a raw file into a presentable, decision-ready asset.

01

Qualification

GO / NO GO / STRUCTURABLE decision from the outset.

02

Structuring

Financial, legal and documentary architecture.

03

Governance

Version control and documentary traceability.

04

Compliance

KYC · AML · UBO · risk mapping.

05

Documentation

File built to committee standards.

06

Execution

Mandate · term sheet · closing · settlement.

A sequenced, enforceable method: each lever secures the next decision.

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ADSGI method use cases

The same institutional sequence, applied to six families of transactions.

Illustrative use cases only. ADSGI may intervene in other structuring, transaction and sourcing assignments depending on the characteristics of the file.

01 Financing

Private, senior and mezzanine debt and structured financing built to committee level.

02 Trade Finance

Structuring and securing of banking and international documentary flows.

03 SBLC / LC / DLC

Banking documentary instruments structured to standards and SWIFT messaging.

04 Investors

Investment files prepared for funds, family offices and qualified investors.

05 Real Estate

Acquisition, disposal and financing of professional real estate assets through to closing.

06 Commodity & Sourcing

Commodity transactions: provenance, documentation, inspection and settlement.

A single method, applied to every asset class, from diagnostic to settlement.

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Institutional point of access

Response within 48 business hours · NDA prior to any file sharing.

ADS Global Invest SASU

Financial structuring, transaction and sourcing advisory firm.

Samer Maarouf

President — ADS Global Invest

- ▶ **Submit a file**
- ▶ **Request a preliminary analysis**
- ▶ **Arrange a confidential meeting**

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