

POSITIONING

ADSGI structures, documents and qualifies the file before the banking or institutional decision. The firm does not replace any bank, fund or institution. It prepares the file that will be presented to them, at the standards of a credit or investment committee.

Structures

The financial and legal architecture of the transaction.

Documents

The file to institutional and banking standards.

Compliance & Governance

Compliance, risk governance and execution.

ADSGI is not: neither credit broker, nor financial intermediary, nor guarantor or co-obligor, nor third-party fundraising provider. An upstream firm: the decision remains sovereign.

MARKET REALITY

The problem is not access to financing — it is the quality of the file presented for decision.

80 %

FILES NOT DECISION-READY

are not usable as-is by a credit committee: the implicit decision criteria are not covered.

× 3

DECISION TIME

for an incomplete file. Disproportionate reviewer burden and hidden, unbilled cost.

OPPORTUNITIES LOST

through lack of structuring. Each month of delay = asset value and market window not captured.

THREE PILLARS, ONE LOGIC

01

Financial structuring

Senior and mezzanine debt, LBO, bridge and structured finance.

PRIVATE DEBT · TRADE FINANCE

02

Transaction & Real Estate

M&A, asset divestitures, acquisitions and real-estate transactions.

M & A · CLOSING

03

Trade Finance & International structuring

Cross-border transactions: banking instruments, documentation and compliance.

Trade Finance & International structuring

THE ADSGI METHOD

01

Diagnostic

File qualification: GO / NO GO / CONDITIONAL.

02

Structuring

Financial, legal and cash-flow architecture.

03

Documentation

File brought to institutional and banking standards.

04

Compliance

Risk mapping, KYC, AML and documentary control.

05

Execution

Coordination of parties through to signing and settlement.

A refused file is often a poorly structured file, not an unfinanceable project. Each step produces an auditable deliverable.

How ADSGI creates value

ADSGI turns raw information into an executable decision-ready file. One chain, six steps, an auditable deliverable at each step.



Trade Finance & International structuring

Cross-border coverage structured against binding banking standards: documentary compliance — not physical delivery — triggers settlement.

TRADE FINANCE		ACCOMPANIED OPERATION EXAMPLES	
Banking instruments		Structured operation examples	
LC	Letter of Credit — payment undertaking against compliant documents. UCP 600 · MT700 framework.	GOLD	Gold & precious metals — operations structured along the LBMA Good Delivery chain, provenance and chain of custody.
SBLC	Standby Letter of Credit — autonomous guarantee callable on default. ISP 98 · MT760 framework.	SUGAR	Sugar — ICUMSA-grade operations, Incoterms CIF / FOB, independent inspection.
DLC	Documentary LC — strict documentary requirement (UCP 600 Art. 14). Standard commodities.	COMMOD.	Energy · metals · agriculture — Incoterms 2020 operations, SGS / Bureau Veritas / Cotecna inspection.
BG	Bank Guarantee — performance or payment guarantee. URDG 758 · MT760.	SETTL.	Verified Account — pre-agreed fixed account, non-modifiable during settlement
<ul style="list-style-type: none"> UCP 600 ISP 98 URDG 758 MT700 MT760 MT799 MT103 		<ul style="list-style-type: none"> LBMA ICUMSA INCOTERMS 2020 SGS BUREAU VERITAS COTECNA 	

RISK GOVERNANCE

Five dimensions mapped on every file. An undocumented risk is an ungoverned risk: no file is transmitted without mapping.

<p>01</p> <p>Financial</p> <p>DSCR, LTV, rate sensitivity, FX exposure.</p>	<p>02</p> <p>Legal</p> <p>Security interests, guarantees, enforceability, jurisdiction.</p>	<p>03</p> <p>Operational</p> <p>Execution, project governance, business continuity.</p>	<p>04</p> <p>Regulatory</p> <p>KYC, AML, sanctions and regulatory compliance</p>	<p>05</p> <p>Reputational</p> <p>Conflicts of interest, track record, integrity assessmen.,</p>
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INTERNATIONAL COVERAGE

COUNTERPARTIES	REGIONS	FRAMEWORKS
<ul style="list-style-type: none"> Top-tier international banks Investment funds Family Offices Sovereigns and institutionals Project sponsors 	<ul style="list-style-type: none"> European Union Gulf (GCC) Africa Latin America Asia 	<ul style="list-style-type: none"> ICC UCP 600 / ISP 98 / URDG 758 Incoterms 2020 · IFRS · Basel III Common law and civil law ICC, LCIA, DIFC arbitration Four working languages

INSTITUTIONAL ACCESS POINT

Submit a file.
Request a preliminary analysis.

All engagement is on a validated scope and prior NDA. No public commitment.. No market pricing. Each institutional request is qualified and confirmed within forty-eight business hours.

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