

ADSGI

ADS GLOBAL INVEST

INSTITUTIONAL PRESENTATION

ADSGI DealRoom

A governed documentary space for banks, investors and institutions. — ADSGI Doctrine.

The DealRoom is not a mere file. It is a governed documentary space: organised information, secured access, full traceability.

DECISION QUALITY DETERMINES EXECUTION QUALITY.

Information · Documentation · Structuring · Decision · Transaction · Closing

Why operations fail

Six recurring causes of deadlock — each neutralised by the ADSGI DealRoom.

01

Scattered documents

Items exist but form no readable whole.

02

Multiple versions

Several versions coexist without a single reference.

03

Missing information

The file remains incomplete at decision time.

04

No traceability

Origin, date and author of items not established.

05

Wasted time

Back-and-forth and searches slow the review.

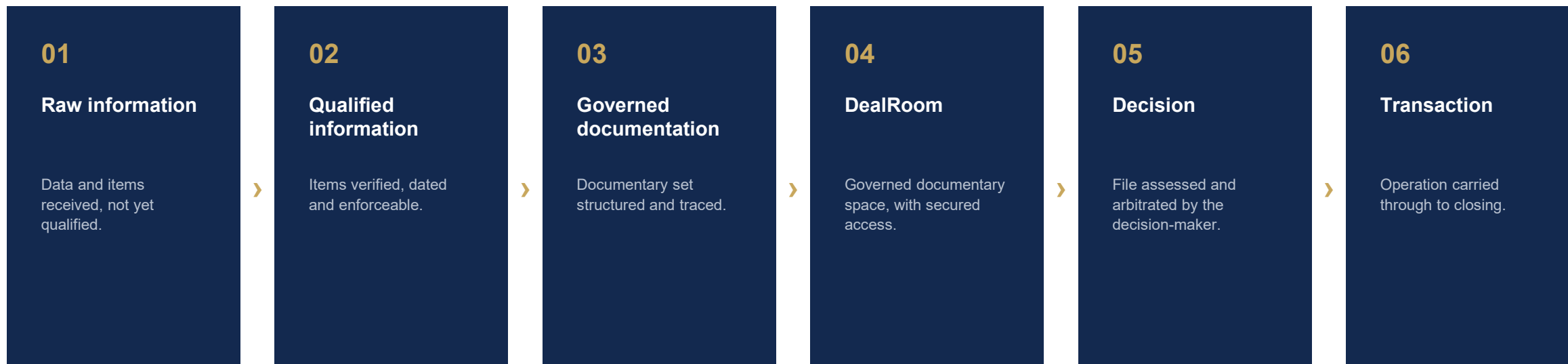
06

Compliance risk

NDA, KYC and AML not controlled in sharing.

The DealRoom value chain

From raw information to decision: the ADSGI documentary qualification chain.

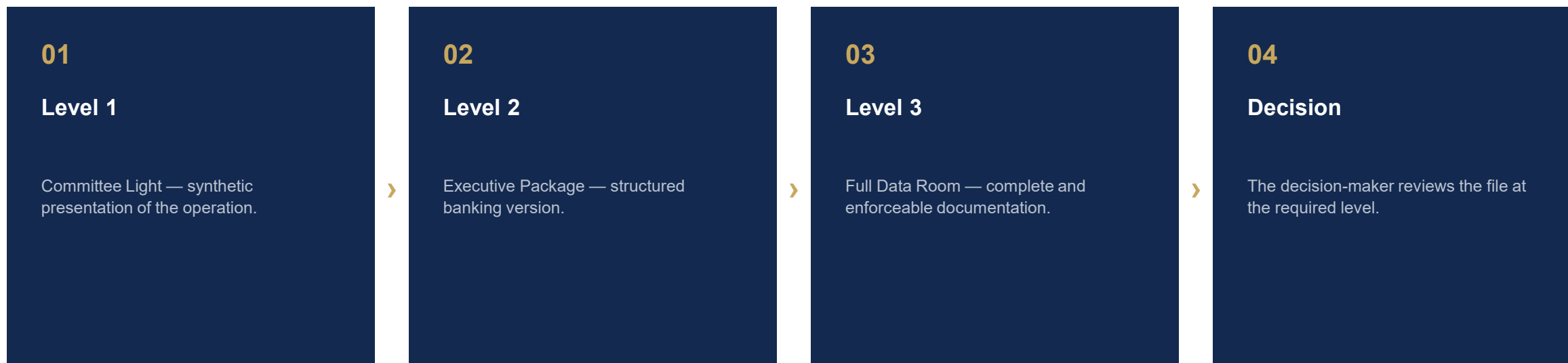


DOCTRINE

DECISION QUALITY DETERMINES EXECUTION QUALITY.

ADSGI DealRoom architecture

Three access levels calibrated to the decision-maker, from synthesis to full data.



DOCTRINE

DECISION QUALITY DETERMINES EXECUTION QUALITY.

Committee Light

Synthetic presentation of the operation.

01

Committee Light

Fast, decision-grade reading, calibrated for a first review.

**DECISION QUALITY DETERMINES
EXECUTION QUALITY.**

01

One Pager

The operation on one page, ready for the decision-maker.

02

Executive Summary

Concise and enforceable decision note.

03

Diagnosis

Strengths, risks and control points documented.

04

Key ratios

Essential financial indicators of the operation.

05

Synthesis

Committee Light review conclusion.

06

Control points

Control points identified for the decision-maker.

Executive Package

Structured banking version of the operation.

02

Executive Package

Review file at the standard expected by a banking committee.

**DECISION QUALITY DETERMINES
EXECUTION QUALITY.**

01

Analysis

Economic and asset reading of the operation.

02

Structuring

Financial architecture and structure assembled.

03

Cash Flow

Flows and debt-service capacity established.

04

Guarantees

Security and support of the file organised.

05

Risks

Control points addressed ahead of the decision.

06

Covenants

Undertakings and steering ratios set.

Full Data Room

Complete and enforceable documentation of the operation.

01

Full Data Room

The documentary set structured, with governed access.

**DECISION QUALITY DETERMINES
EXECUTION QUALITY.**

01

Legal

Articles, deeds, mandates and corporate documents.

02

Financial

Accounts, financial statements and operation model.

03

Tax

Tax position and obligations documented.

04

Real estate

Titles, leases and status of real-estate assets.

05

Contracts

Contractual undertakings and related agreements.

06

Annexes

Supporting items, dated and traced.

Documentary governance

Six rules that guarantee the file's integrity and enforceability.

01

Single version

One source of truth per file.

02

Traceability

Origin, date and author of each item established.

03

Quality control

Form, substance and accuracy of each item verified.

04

Validation

Final control before release to the decision-maker.

05

Update

Controlled, dated and versioned changes.

06

History

Dated record of each change to the file.

DealRoom security and compliance

Six measures that secure access to and sharing of the file.

01

NDA

Confidentiality agreement prior to any sharing.

02

KYC

Identification and verification of recipients.

03

AML

Anti-money-laundering compliance control.

04

Access control

Differentiated access rights by level and recipient.

05

User management

Permissions granted, monitored and revocable.

06

Logging

Time-stamped traceability of access and views.

Who the DealRoom is for

Six categories of institutional decision-makers as file recipients.

01

Banks

Credit institutions assessing the financing.

02

Investment funds

Debt and equity funds and dedicated vehicles.

03

Family Offices

Wealth structures and management offices.

04

Investors

Private investors and co-investors in the operation.

05

Institutions

Institutional players and financing bodies.

06

Financing partners

Arrangers and partners associated with the structure.

The value created by the DealRoom

Six direct benefits for the parties to the operation.

01

Time saved

Immediate access to organised, up-to-date information.

02

Reduced risk

Compliance and access control mastered upstream.

03

Faster decision

The decision-maker assesses a governed file faster.

04

Credibility

A file at the standard institutions expect.

05

Transparency

Full traceability of items and access.

06

Execution

From a governed file to conducting the operation.

Before the DealRoom / With the DealRoom

The same documentation, transformed: from a scattered mass to a decision asset.

BEFORE ADSGI

- ✗ Scattered documents
- ✗ Multiple versions without reference
- ✗ Missing information
- ✗ No traceability
- ✗ Permanent waste of time
- ✗ Compliance risk

AFTER ADSGI

- ✓ Organised documentation
- ✓ Single governed version
- ✓ Complete, qualified information
- ✓ Full traceability of access
- ✓ Faster decision
- ✓ Compliance and security mastered

Institutional point of access

Response within 48 business hours · NDA prior to any file sharing.

ADS Global Invest SASU

An advisory firm operating upstream of banks, investors and institutions.

Samer Maarouf

President — ADS Global Invest

› Need qualification

› Financial structuring

› Decision-grade file

› DealRoom

ADDRESS

17 Rue Cadet — 75009 Paris —
France

WEBSITE

www.adsglobalinvest.com

E-CARD

www.adsglobalinvest.com/adsgi-card

EMAIL

contact@adsglobalinvest.com

PHONE

+33 6 20 20 20 27 · +33 7 82 53 93
04

ORIAS

Registration No. 25003827

CONCLUSION

A governed DealRoom turns a documentary mass into a decision asset.

Organised information, secured access, full traceability: the condition for a fast decision.

INFORMATION · DOCUMENTATION · STRUCTURING · DECISION · TRANSACTION · CLOSING

Arrange a confidential meeting